

CURRICULUM VITAE

C. Jason Richardson, PT, DPT, OCS, COMT
3221 W Torreys Peak Dr
Superior, CO 80027

□ EXECUTIVE SUMMARY

An experienced and proven health care executive with a track record of executing against a strategic plan, building high performance teams, influencing organizational strategy, and refining operational and clinical processes aimed to deliver high value care within a rapidly changing health care environment. Jason served in an operational capacity for Results Physiotherapy since 2005 and transitioned to a strategic role of positioning the organization favorably with payers, health systems, and collaborative care entities.

□ WORK EXPERIENCE

Concentra 7401 Church Ranch Blvd. Suite 202 Westminster, CO 80021

VP of Operations July 2016-present

Role Description: Responsible for the operational and financial success of the 66 Urgent Care/Occupational Medicine centers and 5 On-site clinics for the Central United States region.

Results Physiotherapy 800 Crescent Centre Dr. Suite 140 Franklin, TN 37067

Sr. VP of Regulatory and Business Affairs, Partner January 2015 to May 2016

Role Description: Oversees strategic positioning of Results Physiotherapy with payers and collaborative care entities. Negotiates contracts, develop payment modeling for future market entry, manages clinical IT strategy and outcomes registry; Responsible for meeting coding and PQRS thresholds with Medicare.

Results Physiotherapy 2001 Mallory Lane, Suite 201 Franklin, Tn. 37067

Sr. Vice-President of Clinic Operations February 2008 to December 2014.

Role Description: Oversaw field management team related to clinic operations and central billing department. Responsible to meeting performance values relative to annual budget with P&L responsibilities (for all Agilitas clinics totaling 61 locations). Successfully grew operation from 33 clinic locations in 2011 to 70 stand-alone clinics in 6 States in 2014 with gross revenue growth from \$18.1M to \$48.3M.

Institute of Advanced Manual Techniques (IAMT), Partner --Continuing Education Company catering to physical medicine professionals with interest in Manual Therapy Examination and Treatment; Clinical Reasoning, Pain Science and Trigger Point Dry Needling. Established—June 2012 and sold in October 2014; www.iamt.org

Principle with Richardson Associates Consultants, LLC September 2011 to July 2015--
Management consulting company performing various consulting and advisory services with specialty in Rehabilitation, Physical Medicine, and services catering to intellectual and physical disabilities. Consulting References upon request.

Results Physiotherapy 210 25th Ave. North, Suite 520 Nashville, Tn.

Clinical Director July 2005-February 2008

Role Description: Oversaw the clinical operations of all Agilitas dba Results Physiotherapy Clinics. Worked closely with founder (COO) to refine clinical operational systems, refine clinic workflows,

developed and implement clinical compliance training, development of clinical recruiting pipeline, operational reporting and company benchmarking. P&L responsibility for all Agilitas clinics

Results Physiotherapy 741 President Place, Suite 130 Smyrna, Tn.

OHS/Workers' Compensation Director and Clinical Compliance Officer September 2003-July 2005

Role Description: Responsible for development and training of workers' comp operations and clinical brand for 13 stand-alone clinics throughout Tennessee. Developed training and performance tracking systems for occupational health product lines, clinical compliance standards, and defensible documentation training and auditing.

Tracy Caulkins Physiotherapy (now Results Physiotherapy) November 2002-September 2003

741 President Place, Suite 130 Smyrna, Tn.

Title: Regional Therapy Director Smyrna, Lebanon, Murfreesboro, Southern Hills (South Nashville), & Parkview Clinics

Concentra Medical Centers 1421 Elm Hill Pike Nashville, Tn.

Title: Clinic Director

Dates: March 2000-November 2002

Lexington Clinic Sports Medicine 1221 S. Broadway Lexington, Ky.

Title: Staff Therapist

Dates: June 1998-March 2000

□ ADJUNCT PROFESSOR

University of Montana, School of Business Administration and Physical Therapy 2015-present

Belmont University, School of Physical Therapy 2009-2014

Rehab Essentials—Content for Business Certificate Course 2015-present

□ EDUCATION

Shenandoah University Doctoral Program for Physical Therapy, Winchester, Virginia

Doctorate of Physical Therapy

Awarded: December 2004

Shenandoah University Program in Physical Therapy, Winchester, Virginia

Masters in Physical Therapy

Awarded: May 1998

Western Kentucky University, Bowling Green, Kentucky

Bachelors of Science in Biology with Minor in Chemistry

Awarded: May 1995 (Cum Laude, Golden Key Honors Society, Presidential Scholar)

□ CERTIFICATIONS & CONTINUING EDUCATION

- June 26-27, 2015 Building a World-Class Service Organization and Situational Leadership Training. Jennifer Green-Wilson and Brad Rex; 12 contact hours
- August 9-10, 2014 Business & Leadership Foundations and Principles Jennifer Green-Wilson, Institute for Business Literacy & Leadership; Institute of Advanced Musculoskeletal Treatments; 13 contact hours
- February 8-9, 2014 Reconceptualising Pain—Pain Science and Management Application—Lorimer Moseley, Institute of Advanced Musculoskeletal Treatments (IAMT); 14 contact hours
- September 28, 2013 Tennessee Physical Therapy Association Fall meeting; Programming on Introduction to Dry Needling; Jim Hammrick, PT and Ken McMahon, PT. 3.75 contact hours
- September 27, 2013 Tennessee Physical Therapy Association Fall Meeting; Evidence Based Management of Hip and Knee OA; Adam Risinger, PT and Craig O’Neil, PT. 3.75 contact hours
- January 21-23, 2012 Trigger Point Dry Needling Course 1 Mohammad Reza Nourbakhsh, PT, PhD, OCS. 27 contact hours.
- November 2009-Current APTA Private Practice Section’s Annual Conference—Attended Various Programming; Attended Committee and Task Force meetings (see below “Membership, Board Appointments, and Service” for specific involvement).
- February 2007-Current APTA’s Combined Sections meetings—Attended Various Programming sponsored by the Orthopedic, Private Practice, and Sports Sections.
- July 2010 Maitland Australian Physiotherapy Seminars—Certified Orthopedic Manual Therapist (COMT)—Passed Examination and Practical July 10, 2010.
- March 2006 ABPTS--Board Certified Orthopedic Clinical Specialist
- Maitland Australian Physiotherapy Seminars (MAPS): MT-1, MT-2, MT-3, MT-4, MT-S, MT-O
- Spring 2005 APTA Clinical Instructor Certification—Belmont University
- January 2005 Musculoskeletal Disorders and Ergonomics Certification—Back School of Atlanta—Certified Ergonomic Assessment Specialist
- December 2004 and 05 APTA Reimbursement forum—representing TPTA
- September 2004 David Butler and NOI-Explain and Manage Pain
- April 2004 Michael Heynen-Mitchem Rehab Clinic-Manipulative Techniques and Current Trends in Australian Physiotherapy

- February 2004 APTA CSM Pre-Conference—CSI-- Management of the w/c LBP patient
- June 2003 David Butler Neural Mobilization, TCPC--Nashville
- University of St. Augustine/Stanley Paris Manual Therapy and Manipulation Tract
 - September 2002 S3 Spinal Manipulation Atlanta, Georgia
 - April 2002 S2 Spinal Manipulation Atlanta, Georgia
 - April 2001 S1 Spinal Manipulation Atlanta, Georgia
 - February 2001 E1 Extremity Manipulation Cincinnati, Ohio
- August 1999, 1998 Lexington Clinic Sports Medicine Symposium
Kinetic chain and Gary Gray based Functional Exercise.
- February 1999 Dogwood Institute LumboPelvicHip Complex
Assessment and Treatment

□ PRESENTATIONS

Tennessee Physical Therapy Association Spring Meeting 2015—“Leveraging PT Value in New Delivery Models” and “Alternative Payment Model for Out-patient Rehab Services”. Joint Presentation with Justin Moore from American Physical Therapy Association March 27, 2015; Nashville, TN; 3 contact hours

APTA Private Practice Section Annual Conference 2014—“A Maven, A Salesman, and a Connector Walk into a Bar... Conversations from Jason’s Table”. Michael Eisenhart, Jerry Durham, Jason Richardson November 6, 2014; Colorado Springs, CO; 1.5 contact hours

University of Pitt School of Health & Rehabilitation Sciences, Department of Physical Therapy—“Innovations for Transforming Physical Therapy Practice”; Pam Duncan, PT, PhD, Jason Richardson, DPT, OCS, COMT; Christopher Bise, MS, PT, DPT, OCS—April 15, 2014. 7 contact hours. Proceeds from course went toward the Foundation for Physical Therapy.

Institute of Private Practice Physical Therapy 7th Annual Graham Sessions—TED Talk Presentation “Patient Centeredness and the PT Manual Physical Exam—Our Trump Card for Political and Regulatory Leverage” January 18, 2014; Salt Lake City, UT Excerpt posted: <http://www.iamt.org/expert-opinions/leveraging-public-demand-for-our-expertise-by-jason-richardson-vice-president-of-clinical-operations-for-results-physiotherapy/>

Tennessee Physical Therapy Association Fall Meeting 2013—“Health Care Reform, Policy and Payment—Where Do We Go From Here?” September 28, 2013; Memphis, TN 3.75 contact hours

American Physical Therapy Association’s 2013 Annual Conference “Innovations in Practice: Collaborative Care Models” with Cathy Zarosinki, PT, Peter Rigby, PT, and Colleen Kigin, PT June 28, 2013; Salt Lake City, Utah. 1.5 contact hours

Tennessee Physical Therapy Association’s 2013 Payor Forum. “Role of the Physical Therapists in a Reform Health Delivery Model”. April 12, 2013; Nashville, TN. 1.5 contact hours

American Physical Therapy Association’s 2013 Innovation Summit: “The Role of the Private Practice Physical Therapist in an ACO.”—March 7-9, 2013. Washington, DC; 1 contact hour

American Physical Therapy Association's 2013 Combined Sections Meeting—"Butt/Foot Bias: Solving the Patellofemoral Dilemma." Presentation sponsored by the Sports Section on January 22, 2013; San Diego, California; 2 contact hours

American Physical Therapy Association's 2013 Combined Sections Meeting Oxford Debate Panelist on the impact of Referral for Profit on patient choice, health care costs, and the future of PT. Sponsored by the Student SIG. January 23, 2013; San Diego, California

Innovation Summit Podcast—Discussing Innovative practice models and remunerations models under ACOs and Patient-Centered Medical Homes. Recorded December 2012 with Dr. Anthony DeLitto, Professor and Chair at the University of Pittsburgh

American Physical Therapy Association's Annual Conference—June 9, 2012--"ACOs, Medical Homes, and the Future of Physical Therapy Practice." Tampa, FL

Belmont University's Department of Physical Therapy 2009 to 2013—guest lecturer/Adjunct Professor.

Tennessee Physical Therapy Spring Meeting -- April 9, 2011—"Paralyzed Butt Syndrome and Common Running Injuries"

Lipscomb University—February 19, 2011—"Paralyzed Butt Syndrome and Running Injuries and Barefoot Running: Is it for Me?"

American Physical Therapy Associations Combined Sections Meeting—Sponsored by the Health/Policy and Administration Section—February 10, 2011—"Referral for Profit Issues Affecting the Physical Therapy Profession"

Guest on "PT Talker" Podcast—January 2011—"Where Physical Therapy Fits With Accountable Care Organizations" <http://pttalker.com/2011/01/where-physical-therapy-fits-in-accountable-care-organizations/>

Tennessee Physical Therapy Fall Meeting—October 16-18, 2009—"Clinical Prediction Rules: Clinical Application for the Orthopedic Physical Therapist"

October 2010—TPTA Fall Meeting—Jackson, TN--Ethics and Referral for Profit Panel presentation

September 2010—APTAs State Government Affairs Forum—Portland, OR Referral for Profit presentation and panel discussion

Fall 2009 Two Day CEU presentation on current evidence in orthopedic manual assessment and treatment of Low Back and Neck Pain

September 11, 2009 Presentation to Tennessee insurance payors at the 2nd Annual TPTA Payor Forum

September 12, 2008 Presentation to Tennessee insurance payors at the 1st Annual TPTA Payor Forum on 'Who are Physical Therapists and What Do We Do', 'The Guide to Physical Therapy Practice', and 'The Orthopedic Physical Therapy Examination'—Attended by representatives of Blue Cross Blue Shield of Tennessee, Cigna, Americhoice, Amerigroup, Comp One, Healthsprings.

June 2007 Middle Tennessee Case Managers Association—"The latest evidence in successfully rehabbing pre and post-operative knee injuries" Nashville, TN 50+ in attendance.

May 2006 Middle Tennessee Case Managers Association—"Incorporation of Manual Therapy Techniques to Improve Functional Outcomes when Treating the Injured Worker." Nashville, TN. 42 in attendance.

April 10-11, 2006 Tennessee Department of Labor & Workforce Development-- 9th Annual Tennessee Workers' Compensation Education Conference—"Conservative Management--Physical Therapy Management of Work-Related Low Back Pain". Nashville, TN 400+ in attendance.

2005 TPTA Fall Meeting—"Effective management of the injured worker" Jackson, TN 21 in attendance.

Tracy Caulkins Physiotherapy Centers Continuing Education Courses Presentations:

January 2004 Functional Progression for the Injured Shoulder of Throwing Athletes and the Industrial Athlete—What is the evidence?

September 2003 PT Case Management of the Injured Worker: Sports Medicine Approach, Early Intervention, Halo Effect, and Successful Treatment Strategies.

Numerous lunch and learn presentations to regional case managers and statewide industries on various topics—including CCM certified CEU presentations.

□ Honors and Awards

2013 Tennessee Physical Therapy Association's Outstanding Service Award winner

2008 Shenandoah University Alumni association profiled in *Alumni Magazine* as "Alumni Success Story".

2008 Nominated for Shenandoah University Alumni Award in the category of Outstanding Alumni and Young Career Award by the Shenandoah Universities Alumni Board of Directors.

2008 & 2010 Cambridge Who's Who of Young Executives

2007 Results Physiotherapy Recognition of Service (5 years)

2001 Tennessee Bicycle Racing Association Mountain Bike Series Points Champion

□ Publications

Orthopedic Physical Therapy Practice Volume 21, Number 1 2009—"Treatment of Cervicogenic Headaches Using Mulligan 'SNAGS' and Postural Re-education: A Case Report

Frequent contributor to content for APTA's Private Practice Section's monthly publication—"Impact Magazine"—2008 to current.

Volunteer Voice Fall 2008 Volume 31—"Third Party Payor Management of Therapy Services—We Can Change the Current Trends."

Volunteer Voice Spring 2007 Volume 27—"Where do PTs Fit in with New Managed Care Strategies?"

Frequent contributor to the Evidence in Motion and APTA's 'Move Forward' blog

Professional Blog Spot—Posterous and Evidence in Motion's Blog/jasonrichardson and Twitter @TNBackPain

□ Membership, Board Appointments, and Service

Source Medical Strategic Advisory Board—August 2015-Current

APTA's Public Policy and Advocacy Committee (PPAC) July 2013 to Current

APTA Private Practice Section, Board Member 2014 - 2015

Board Liaison to Impact Magazine Editorial Board

Board Liaison to PPS Government Affairs Committee

Board Liaison to Task force on Healthcare and Payment Strategy

Private Practice Section (of APTA) Government Affairs Committee member July 2013-July 2014; Board Liaison July 2014 to Current

Tennessee Physical Therapy Association—Legislative Committee Task Force on Dry Needling. Task to develop and execute our legislative and regulatory strategy for eliminating boundary's to practice. Successfully influenced Licensure Board to outline a position on trigger point dry needling which ultimately led to full scope provisions within Tennessee's practice act. July 2011 to July 2012; Legislative Grass Roots July 2014 through May 2015.

American Physical Therapy Association Alternative Payment System (APS) Task Force Member—August 1, 2012 to February, 2014.

American Physical Therapy Association—Private Practice Section Accountable Care Organization Task Force Member-- January 2012 and rolled into the Payment Policy Committee January 2013

United Health Care (UHC)/Optum—Physical Therapy Advisory Council—August 2011 to December 2014

Nashville Health Care Council—Leadership Health Care Member January 2012 to December 2015
http://www.healthcarecouncil.com/leadership_health_care.aspx

Physical Therapy Business Alliance—Founders Circle Member—March, 2011 to Current
<http://www.ptballiance.org/>

Physical Therapy Political Action Committee (PT-PAC.org)—Eagle Club Status Member 2011 to Current

American Physical Therapy Association—Referral For Profit Committee member from July 2009 to July 2011

Spinal Manipulation Task Force Member—Reports to the Tennessee Board of Physical Therapy. Charged with advising board on position statement regarding PT manipulation. Appointed August 17, 2007 to July 1, 2009

Tennessee Physical Therapy Association Executive Board Member—Elected as Secretary July 2006-2008; Re-elected to 2nd term 2008-2011.

International Summit on Direct Access and Advanced Scope of Practice in Physical Therapy—Participant and Contributor—October 22-24, 2009; Washington, DC

Physical Therapy Political Action Committee—Century Member since 2009-2012; Double Eagle Member since October 2012

Tennessee Physical Therapy Association--Board of Directors as Practice Chair—July 2005—April 2006

Tennessee Physical Therapy Association Nashville District Practice Chair—July 2004 to July 2005

Legislative Committee Tennessee Physical Therapy Association—2004 through Present

Tennessee Physical Therapy Political Action Committee (PT PAC) Member Since 2003

American Physical Therapy Association Member since 1996

--Section Member of Private Practice Section, Orthopedic Section, Sports Physical Therapy Section, Administration and Policy.

□ RESEARCH

Healthspring and Quest Claims based pilot “Orthopedic episodic spend comparison with and without Physical Therapy first”—August 2011 and follow-up study August 2013; “PT Triage model—PT first management of MSK: Impact on Total Cost of Care” July 2015-December 2015.

“Cost effectiveness of Physical Therapy for primary care treatment and management of low back pain under the patient-centered medical home model”—Pilot Proposal presented December 2009 to BCBS of Tennessee. Accepted as a pilot February 2010—project canceled December 2010 (Change in priority by executive team at BCBS of TN).

“Investigating a manual therapy intervention approach which encompasses physical therapy applied to relative inflammatory phases of the capsule in patients with adhesive capsulitis”-- Results Physiotherapy 2009

“A value analysis of primary care referral to physical therapy for knee pain vs. traditional specialist management”—Results Physiotherapy 2009.

DPT Capstone Project—Summer of 2004 Case Report: “Effect of Mulligan’s Headache SNAGs (Sustained Natural Apophyseal Glides) on Chronic Headaches in the MVA Patient”. Published in *Orthopedic Physical Therapy Practice* Volume 21, Number 1 2009

Case Study Shenandoah University 1998—“Effect of Maitland Grade III Joint Mobilization on Shoulder Active Range of Motion in the Adhesive Capsulitis Patient”.

□ INDUSTRIAL SERVICES

Performed over 75 Functional Capacity Evaluations using the Blankenship Model

Performed and implemented job site analysis and injury preventions programs at:

--Tridon—Smyrna, TN.

--Johnson Controls—Murfreesboro, TN.

--Norandal—Huntingdon, TN

--Various Contract work for Nashville Electric (NES).

